



## Equator @ Events

Five Star Conference  
 Sept. 11-14th, 2011  
 Hilton Anatole Dallas, TX

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Equator is always excited to hear from the Agent community. Check us out on Facebook, Twitter and ActiveRain for our latest news and updates!

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## V5 Upgrade

Equator® is always working to improve Vendor's user experience. For the past year, we've been working on an exciting update to the design of the Equator Platform for Vendors. This upgrade, or V5 as its known, will form the basis for a number of new products and services coming over the next year. V5 features a host of new enhancements including expandable menus, dashboard displays, and much more.

V5 for Vendor will be launching soon as a FREE upgrade for all Vendors on the Equator Platform. One of the most exciting features will be parent-child controls, which will enable users to control privileges for multiple employee accounts via a master "parent" account. V5 will enable you to complete your work on Equator more efficiently than ever before. Watch for banners on Equator which will provide more information as it gets closer to launch!

## Complete Product List

Did you know that there are currently 107 different products available for Servicers to order through the EQ Marketplace? Equator is constantly adding new products based on Servicer needs and vendor product offerings. As vendors expand their offerings, Equator will continue to add these products to the Marketplace.

In Q4-2011, Equator will add more than ten new products to the Marketplace.

Many new products have been added to the Marketplace over the past few months. Some of the new products include:

- Service-specific repair products
- Quality control products for ordering inspections.
- Legal services products
- Drive by Inspection
- Environmental products

Equator has done market research to determine the average retail price range of all the various products available in the EQ Marketplace. As a result of this market research and as an added benefit to our Vendor Community Equator will be lowering its technology ordering fees on some of its existing products.

Below you will find a complete list of all products currently offered in the EQ Marketplace.

### Appraisal Company

- 1004 URAR/Single Family Appraisal
- FHMLC 704 Drive by Appraisal
- FNMA 2000 - Field Review
- FNMA 2006 - Desk Review
- FNMA 2055 - Drive by Appraisal
- URAR - Uniform Residential Appraisal Report (FNMA 1004)
- URAR - Uniform Residential Appraisal Report (FNMA 1004) - FHA

### Auction Company

- Auction

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## Complete Product List Cont'd...

### BPO Company

- Exterior Only BPO - 1 Sold Comp
- Exterior Only BPO - 1092C
- Exterior Only BPO - 3 Sold Comps
- Exterior Only BPO - 3 Sold Comps, 3 Listed Comps
- Exterior Only BPO - FNMA
- Exterior Only BPO - No Comps
- Interior/Exterior BPO - 1 Sold Comp
- Interior/Exterior BPO - 1092C
- Interior/Exterior BPO - 3 Sold Comps
- Interior/Exterior BPO - 3 Sold Comps, 3 Listed Comps
- Interior/Exterior BPO - FNMA
- Interior/Exterior BPO - No Comps

### Closing Company

- End-to-End Closing
- Property Deed

### Credit Bureau

- Credit Check

### Environmental Consultant

- End to End Environmental Consult

### Eviction Attorney

- End-to-End Eviction
- Occupant Cooperation
- Relocation Services

### Field Services Company

- 1 Door Re-Key
- End-to-End REO Property Preservation
- FHA Convey Maintenance
- Initial REO Property Preservation
- Initial Services
- Maintenance - Ground and Yard Maintenance
- Maintenance - Repairs
- Maintenance - Snow Removal
- Monthly Maintenance
- Occupancy Check

- Recurring Services
- Securitization - 1-Door Re-key
- Securitization - Boarding
- Securitization - Full Re-key
- Securitization - Lock Box
- Securitization - Padlocks
- Securitization - Slide Bolts
- Securitization - Swimming Pool
- Trash Out - Automobile Removal
- Trash Out - External Debris Removal
- Trash Out - Hazardous Waste Removal
- Trash Out - Internal Debris Removal
- Winterization
- Winterization - De-winterization
- Winterization - Recheck

### Home Warranty Company

- Home Warranty Policy

### Inspection Company

- Drive By Inspection
- FHA Repair Estimate Inspection
- Property Inspection
- Quality Control Initial Services
- Quality Control Routine Services
- Quality Control Redemption services
- Quality Control Repairs Services
- End to End Quality Control Inspection

### Insurance Company

- Hazard Claim Review
- Insurance

### Legal Services Company

- Redemption Services
- Confirmation Services
- Repurchase Services
- General Legal Services
- Bankruptcy Services
- General Legal Services

### Property Management Company

- Property Management Company

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## Equator and the Community

Ten Equator employees, along with a charity called ChangeFire, recently went to Tijuana, Mexico, to visit three orphanages. The first orphanage, Sion, has taken in 110 of the estimated 76,000 children living on the streets of Tijuana. The Equator volunteers brought t-shirts, paints, supplies, candy, and toys, played games with and helped the children paint t-shirts, celebrate birthdays with a piñata, and serve lunch.

The second orphanage, Casa de Paz, is home to 48 children, half of which are developmentally disabled. The gentleman who runs the orphanage rescued the children from an adult mental institution and took them to his 12-acre ranch in the country outside of Tijuana.

The third orphanage, Ebenezer, houses 32 children who had all been abused by former caretakers and/or family members. This was the most amazing of the three orphanages. The children are bright, happy, healthy, lovable and obviously thriving in a loving home.

The Equator volunteers are thrilled to be a part of this wonderful organization and are planning a return trip to Mexico in August. The most impressive part of this trip was that the employees took this upon themselves to do – it was not sponsored by Equator in any way.



### Complete Product List Cont'd...

- Occupancy Process

### Relocation Services Company

- Relocation Services

### Repair Company

- Repair Bids
- Repair Services
- Repairs Appliance Material
- Repairs Flooring
- Repairs Foundation
- Repairs General Contracting
- Repairs HVAC
- Repairs Other
- Repairs Pool
- Repairs Roofing
- Repairs Septic
- Repairs Termite
- Repairs Water Well

### Title Company

- ALTA 98 Title Report
- Census Tract Report
- Covenant Deed (MI)
- Deed Report
- Deed Report Plus
- End to End Title
- Foreclosure Title Search
- Grant Deed (CA)
- Last Deed of Record
- Property Report
- Property Report Plus
- Special Warranty Deed
- Tax Search
- Title Curative
- Title Policy
- Title Report
- Title Report w/Legal
- Title Report w/Legal + Vesting
- Title Report w/Legal + Vesting + Tax
- Title Services
- Warranty Deed

### Valuation Company

- Limited Reconciled Value

## Be Sure to Update Your Contact Information

As part of Equator's on-going effort to better communicate with Vendors, we need to have the most up to date contact information possible. If you have not already done so, please take a minute to visit the page located within the Vendor portal and provide us with your current contact information. This will ensure you receive important Equator information and updates immediately. Thank you!